

FACT BOOK  
2012/03

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## NOTE

### ■ PROFITABILITY

- 売上高営業利益率 = 営業利益 ÷ 売上高 × 100  
 売上高経常利益率 = 経常利益 ÷ 売上高 × 100  
 売上高当期純利益率 = 当期純利益 ÷ 売上高 × 100  
 自己資本利益率 = 当期純利益 ÷ 自己資本 × 100  
 総資産利益率 = 当期純利益 ÷ 期首・期末平均総資産 × 100

### ■ STABILITY

- 流動比率 = 流動資産 ÷ 流動負債 × 100  
 固定比率 = 固定資産 ÷ 自己資本 × 100  
 手元流動性比率 = (現預金 + 流動資産の有価証券) ÷ 月平均売上高  
 インタレスト・カバレッジ・レシオ = 営業キャッシュ・フロー ÷ 利払い  
 自己資本比率 = 自己資本 ÷ 総資産 × 100

### ■ PRODUCTIVITY AND EFFICIENCY

- 総資産回転率 = 売上高 ÷ 期首・期末平均総資産  
 有形固定資産回転率 = 売上高 ÷ 期首・期末平均有形固定資産

### ■ CASH FLOWS

- 設備投資額 = 有形固定資産 + 無形固定資産(取得価格)  
 ※建設仮勘定を除く

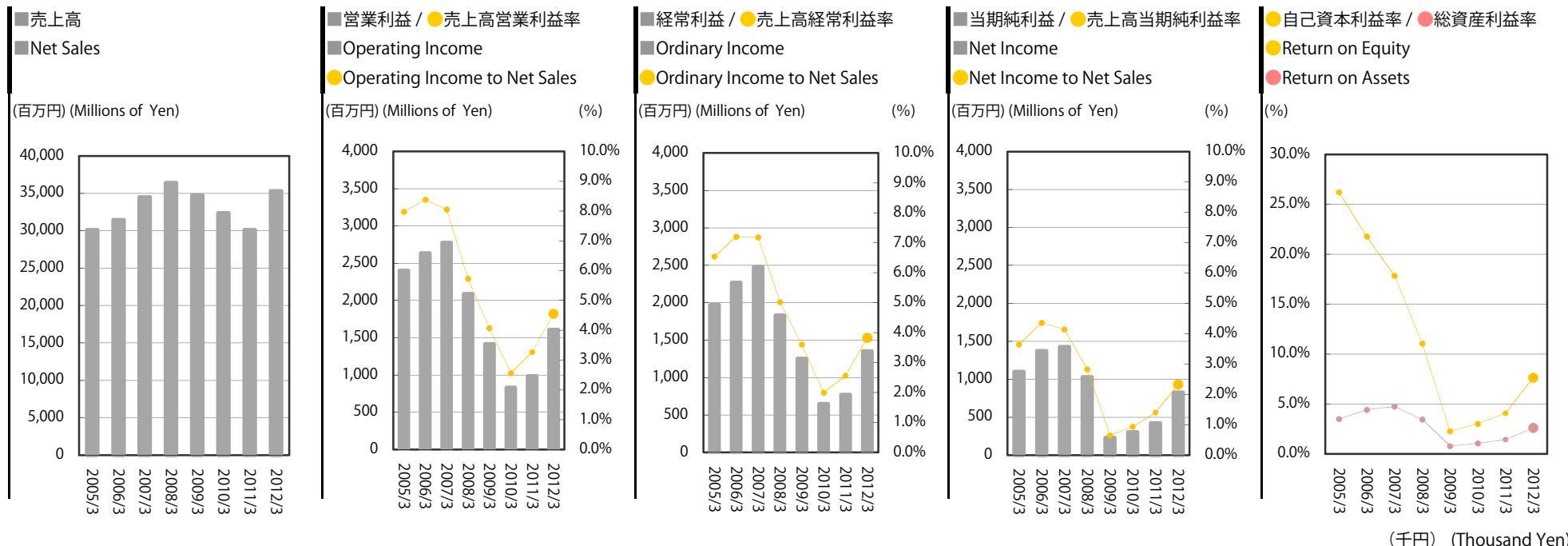
### ■ PER SHARE DATA AND OTHERS

- 1株当たり当期純利益 = 当期純利益 ÷ 期首・期末平均発行済株式数  
 配当性向 = 配当金額 ÷ 当期純利益 × 100  
 1株当たり純資産 = 期末純資産 ÷ 期末発行済株式数  
 1株当たりキャッシュ・フロー = (当期純利益 + 減価償却費) ÷ 期首・期末平均発行済株式数  
 株価収益率 = 期末株価 ÷ 1株当たり当期純利益  
 株価純資産倍率 = 期末株価 ÷ 1株当たり純資産

## 経営指標 (連結)

## SELECTED FINANCIAL DATA (CONSOLIDATED)

### 収益性 PROFITABILITY

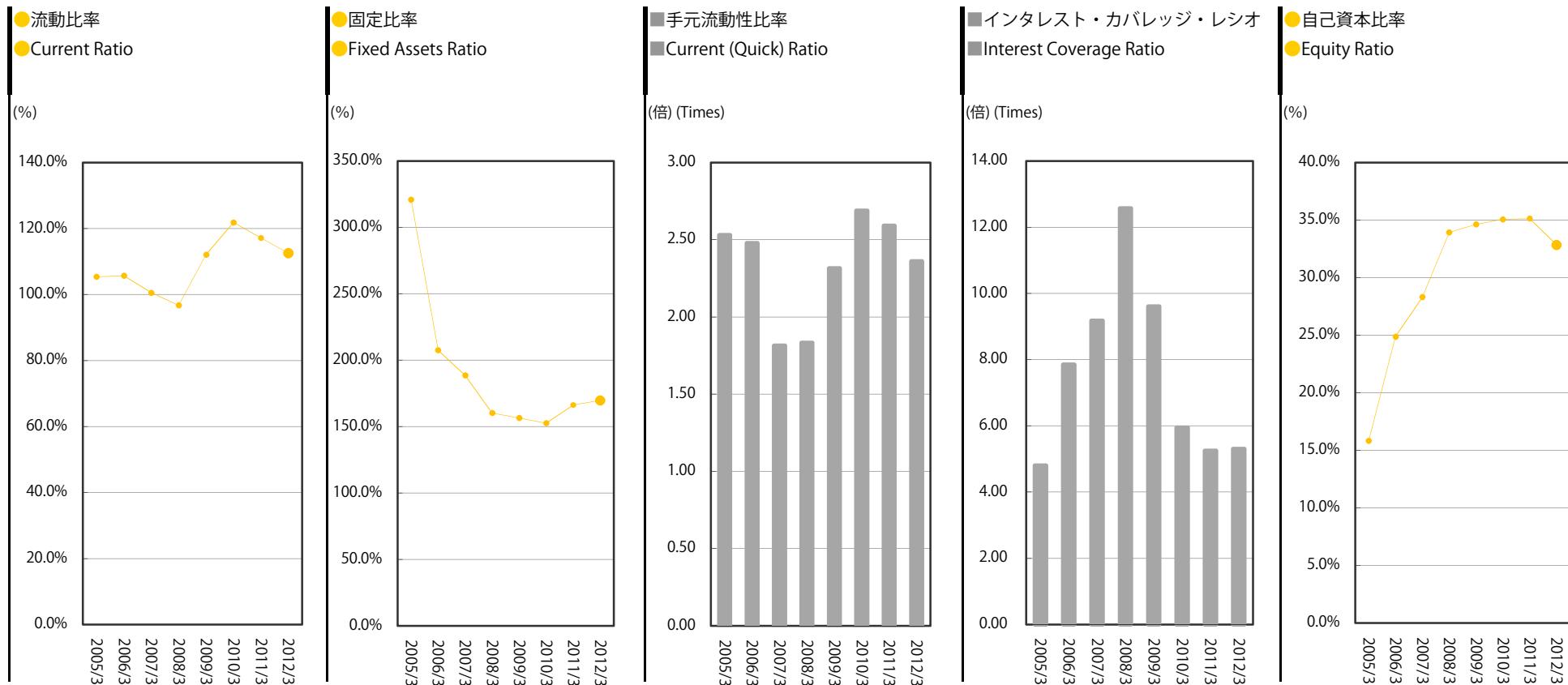


| 決算期           | FISCAL YEAR                       | 2005/3     | 2006/3     | 2007/3     | 2008/3     | 2009/3     | 2010/3     | 2011/3     | 2012/3     | 増減        |
|---------------|-----------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|-----------|
| 売上高           | Net Sales                         | 30,107,411 | 31,442,999 | 34,470,207 | 36,378,642 | 34,707,573 | 32,359,393 | 30,109,241 | 35,315,311 | 5,206,070 |
| 営業利益          | Operating Income                  | 2,401,616  | 2,634,916  | 2,776,179  | 2,085,843  | 1,412,424  | 828,530    | 983,215    | 1,607,465  | 624,250   |
| 売上高営業利益率 (%)  | Operating Income to Net Sales (%) | 8.0%       | 8.4%       | 8.1%       | 5.7%       | 4.1%       | 2.6%       | 3.3%       | 4.6%       | 1.3%      |
| 経常利益          | Ordinary Income                   | 1,970,016  | 2,265,960  | 2,477,041  | 1,828,820  | 1,250,517  | 647,277    | 770,734    | 1,350,482  | 579,747   |
| 売上高経常利益率 (%)  | Ordinary Income to Net Sales (%)  | 6.5%       | 7.2%       | 7.2%       | 5.0%       | 3.6%       | 2.0%       | 2.6%       | 3.8%       | 1.3%      |
| 当期純利益         | Net Income                        | 1,097,794  | 1,371,902  | 1,426,945  | 1,029,001  | 227,464    | 303,925    | 422,032    | 824,206    | 402,174   |
| 売上高当期純利益率 (%) | Net Income to Net Sales (%)       | 3.6%       | 4.4%       | 4.1%       | 2.8%       | 0.7%       | 0.9%       | 1.4%       | 2.3%       | 0.9%      |
| 総資産           | Total Assets                      | 31,426,997 | 30,628,083 | 29,552,226 | 30,150,071 | 28,751,729 | 29,253,934 | 29,932,576 | 33,817,629 | 3,885,053 |
| 純資産           | Net Assets                        | 4,976,647  | 7,621,863  | 8,369,482  | 10,229,939 | 9,956,138  | 10,259,410 | 10,514,738 | 11,104,109 | 589,370   |
| 自己資本利益率 (%)   | Return on Equity <ROE> (%)        | 26.2%      | 21.8%      | 17.8%      | 11.1%      | 2.3%       | 3.0%       | 4.1%       | 7.6%       | 3.6%      |
| 総資産利益率 (%)    | Return on Assets <ROA> (%)        | 3.5%       | 4.4%       | 4.7%       | 3.4%       | 0.8%       | 1.0%       | 1.4%       | 2.6%       | 1.2%      |

## 経営指標 (連結)

## SELECTED FINANCIAL DATA (CONSOLIDATED)

### 安定性 STABILITY



| 決算期 FISCAL YEAR      |                                 | 2005/3 | 2006/3 | 2007/3 | 2008/3 | 2009/3 | 2010/3 | 2011/3 | 2012/3 | 増減     |
|----------------------|---------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 流動比率 (%)             | Current Ratio (%)               | 105.4% | 105.7% | 100.5% | 96.7%  | 112.1% | 121.9% | 117.1% | 112.5% | △4.6%  |
| 固定比率 (%)             | Fixed Assets Ratio (%)          | 321.0% | 207.6% | 188.6% | 160.2% | 156.5% | 152.7% | 166.2% | 169.7% | 3.5%   |
| 手元流動性比率 (倍)          | Current (Quick) Ratio (Times)   | 2.53   | 2.48   | 1.82   | 1.83   | 2.32   | 2.69   | 2.59   | 2.36   | △ 0.23 |
| インタレスト・カバレッジ・レシオ (倍) | Interest Coverage Ratio (Times) | 4.80   | 7.85   | 9.18   | 12.57  | 9.61   | 5.95   | 5.25   | 5.30   | 0.06   |
| 自己資本比率 (%)           | Equity Ratio (%)                | 15.8%  | 24.9%  | 28.3%  | 33.9%  | 34.6%  | 35.1%  | 35.1%  | 32.8%  | △2.3%  |

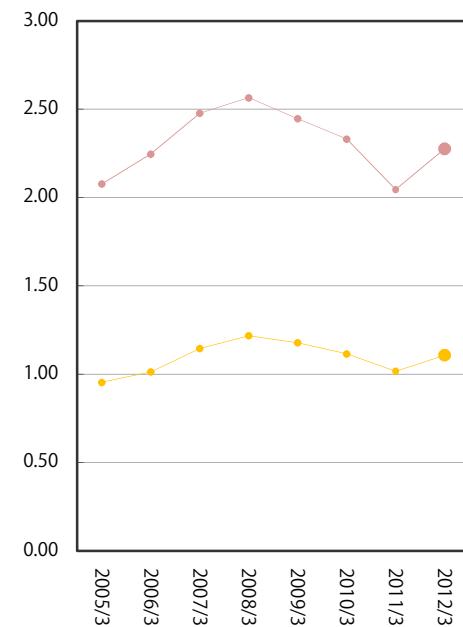
## 経営指標（連結）

## SELECTED FINANCIAL DATA (CONSOLIDATED)

### 生産性・効率性 PRODUCTIVITY AND EFFICIENCY

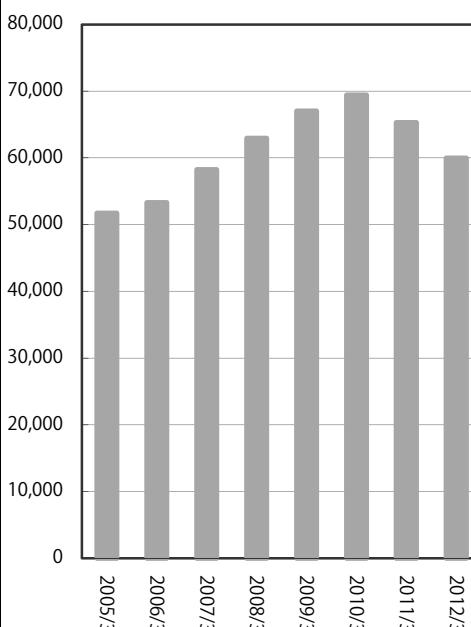
● 総資産回転率 ● 有形固定資産回転率  
 ● Total Assets Turnover  
 ● Tangible Fixed Assets Turnover

(回) (Times)



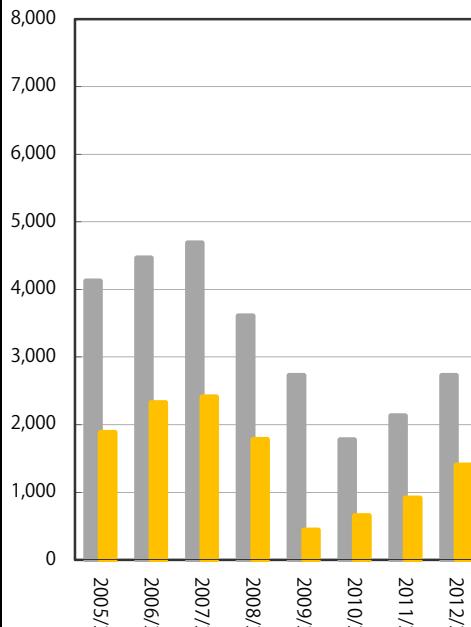
■ 従業員一人当たり売上高  
 ■ Net Sales per Employee

(千円) (Thousand Yen)



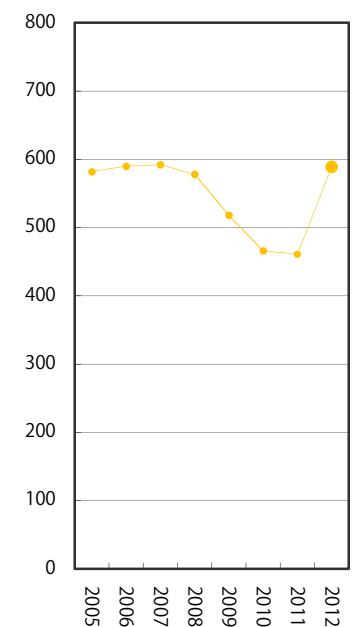
■ 従業員一人当たり営業利益 ■ 当期純利益  
 ■ Operating Income per Employee  
 ■ Net Income per Employee

(千円) (Thousand Yen)



● 従業員数  
 ● Number of Employees

(人) (Persons)



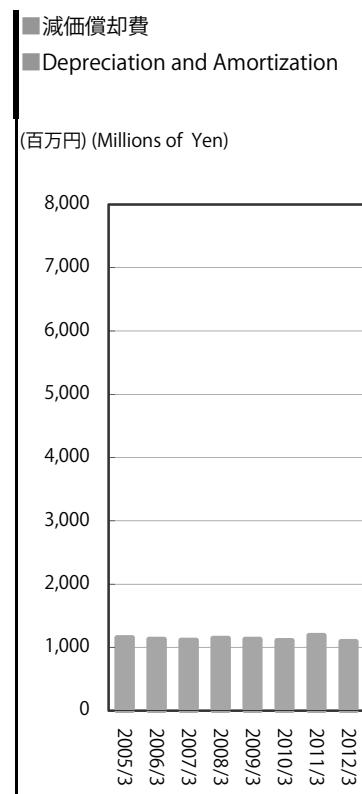
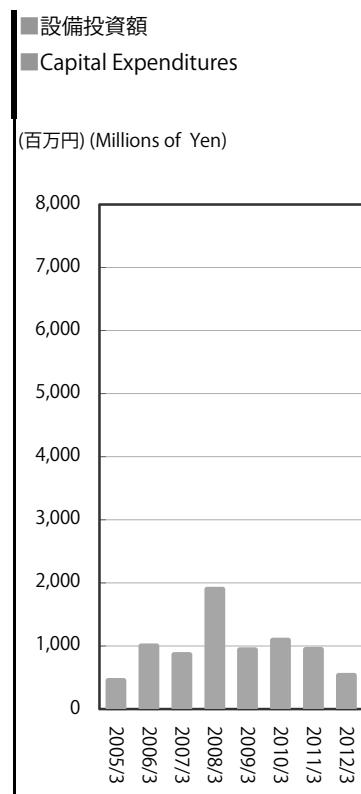
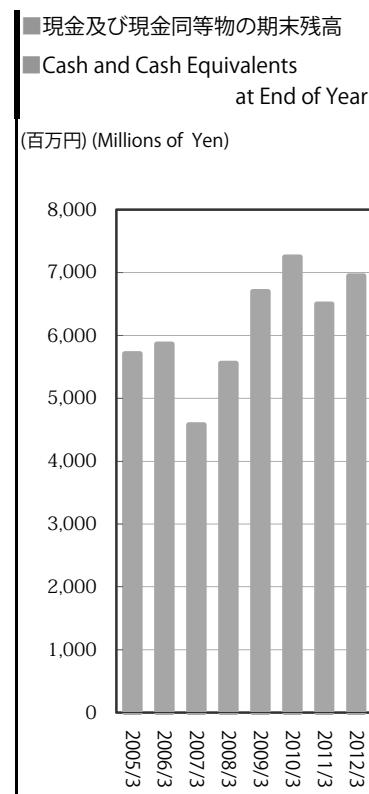
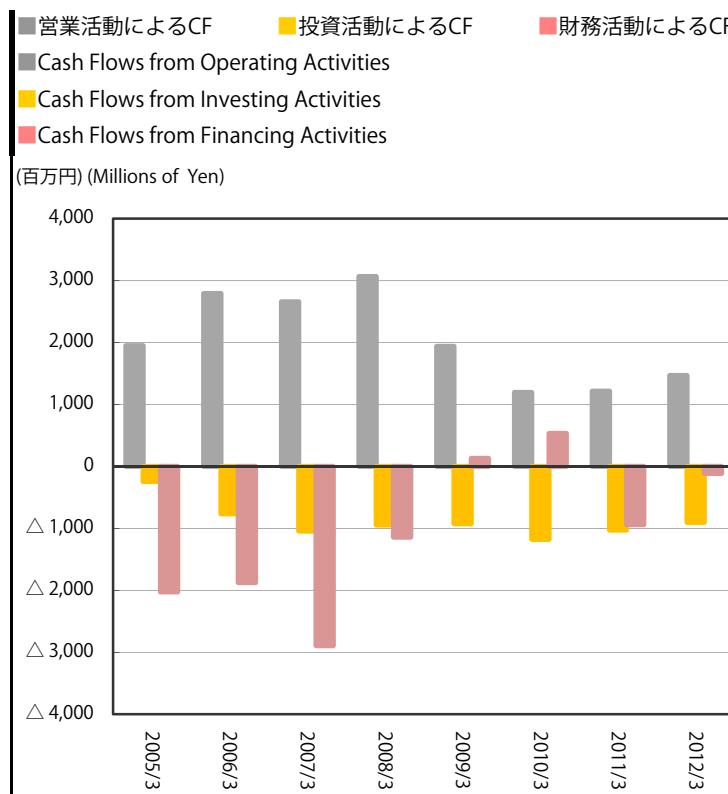
#### 決算期 FISCAL YEAR

| 決算期           | FISCAL YEAR                            | 2005/3 | 2006/3 | 2007/3 | 2008/3 | 2009/3 | 2010/3 | 2011/3 | 2012/3 | 増減      |
|---------------|--|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| 総資産回転率 (回)    | Total Assets Turnover (Times)          | 0.95   | 1.01   | 1.15   | 1.22   | 1.18   | 1.12   | 1.02   | 1.11   | 0.09    |
| 有形固定資産回転率 (回) | Tangible Fixed Assets Turnover (Times) | 2.08   | 2.25   | 2.48   | 2.57   | 2.45   | 2.33   | 2.05   | 2.28   | 0.23    |
| 従業員一人当たり売上高   | Net Sales per Employee                 | 51,730 | 53,293 | 58,226 | 62,938 | 67,003 | 69,440 | 65,312 | 59,958 | △ 5,354 |
| 従業員一人当たり営業利益  | Operating Income per Employee          | 4,126  | 4,465  | 4,689  | 3,608  | 2,726  | 1,777  | 2,132  | 2,729  | 596     |
| 従業員一人当たり当期純利益 | Net Income per Employee                | 1,886  | 2,325  | 2,410  | 1,780  | 439    | 652    | 915    | 1,399  | 483     |
| 従業員数 (人)      | Number of Employees (Persons)          | 582    | 590    | 592    | 578    | 518    | 466    | 461    | 589    | 128     |

## 経営指標（連結）

## SELECTED FINANCIAL DATA (CONSOLIDATED)

### キャッシュ・フロー CASH FLOWS



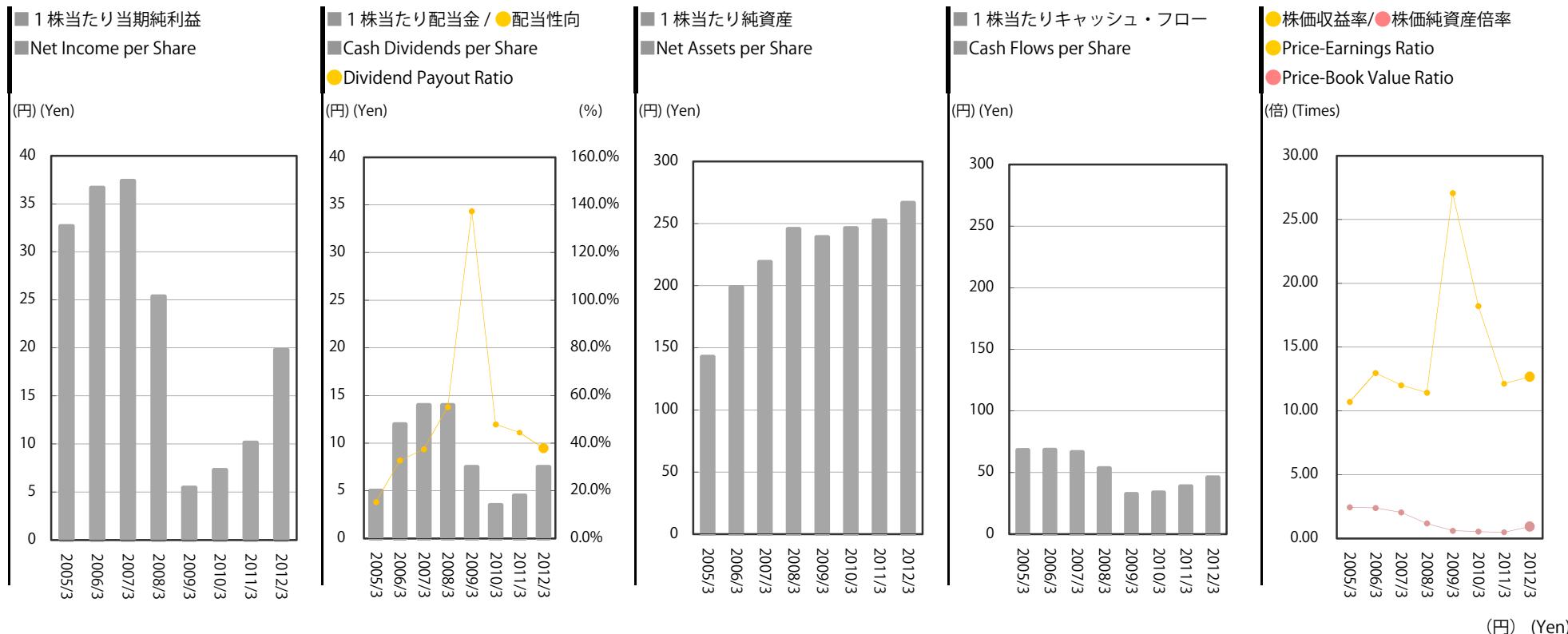
(千円) (Thousands Yen)

| 決算期 FISCAL YEAR  |  | 2005/3      | 2006/3      | 2007/3      | 2008/3      | 2009/3    | 2010/3      | 2011/3      | 2012/3    | 増減        |
|------------------|--|-------------|-------------|-------------|-------------|-----------|-------------|-------------|-----------|-----------|
| 営業活動によるキャッシュ・フロー | Cash Flows from Operating Activities     | 1,950,342   | 2,791,229   | 2,657,860   | 3,063,151   | 1,937,109 | 1,192,880   | 1,217,471   | 1,467,654 | 250,183   |
| 投資活動によるキャッシュ・フロー | Cash Flows from Investing Activities     | △ 241,075   | △ 765,582   | △ 1,043,396 | △ 945,676   | △ 925,756 | △ 1,174,703 | △ 1,026,897 | △ 905,280 | 121,616   |
| 財務活動によるキャッシュ・フロー | Cash Flows from Financing Activities     | △ 2,023,505 | △ 1,875,345 | △ 2,893,342 | △ 1,142,603 | 129,491   | 533,006     | △ 938,498   | △ 113,647 | 824,850   |
| 現金及び現金同等物の期末残高   | Cash and Cash Equivalents at End of Year | 5,709,518   | 5,859,820   | 4,580,941   | 5,555,813   | 6,696,659 | 7,247,842   | 6,499,918   | 6,948,645 | 448,726   |
| 設備投資額            | Capital Expenditures                     | 451,626     | 1,001,300   | 862,866     | 1,896,790   | 940,082   | 1,090,623   | 942,503     | 534,337   | △ 408,165 |
| 減価償却費            | Depreciation and Amortization            | 1,153,643   | 1,128,820   | 1,111,520   | 1,144,678   | 1,126,457 | 1,105,432   | 1,188,713   | 1,090,627 | △ 98,085  |

## 経営指標（連結）

## SELECTED FINANCIAL DATA (CONSOLIDATED)

### 投資指標 PER SHARE DATA AND OTHERS



※ 1株当たりの指標については、2005年5月20日付の株式分割に伴う影響を加味し、遡及修正を行っております。

財務諸表（連結） FINANCIAL STATEMENTS (CONSOLIDATED)

貸借対照表 BALANCE SHEETS

(千円) (Thousand Yen)

| 決算期 FISCAL YEAR   |  | 2008/ 3                        | 2009/ 3                        | 2010/ 3                        | 2011/ 3                        | 2012/ 3                        |
|-------------------|--|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|
| <b>資産の部</b>       | <b>Assets</b>                              |                                |                                |                                |                                |                                |
| <b>I 流動資産</b>     | <b>I Current Assets</b>                    |                                |                                |                                |                                |                                |
| 1 現金及び預金          | 1 Cash and Deposits                        | 5,555,813                      | 6,696,659                      | 7,247,842                      | 6,499,918                      | 6,948,645                      |
| 2 受取手形及び売掛金       | 2 Notes and Accounts Receivable-Trade      | 6,713,425                      | 5,533,610                      | 5,388,685                      | 5,103,341                      | 6,899,823                      |
| 3 たな卸資産           | 3 Inventories                              | 738,209                        | 556,023                        | 515,997                        | 397,459                        | 758,058                        |
| 4 繰越税金資産          | 4 Deferred Tax Assets                      | 139,182                        | 92,017                         | 117,684                        | 89,120                         | 176,490                        |
| 5 その他             | 5 Other                                    | 613,143                        | 294,575                        | 326,678                        | 364,416                        | 190,976                        |
| 貸倒引当金             | Allowance for Doubtful Accounts            | △ 3,007                        | △ 2,446                        | △ 5,095                        | △ 1,142                        | △ 1,457                        |
| <b>流動資産合計</b>     | <b>Total Current Assets</b>                | <b>13,756,767</b> <b>45.6%</b> | <b>13,170,440</b> <b>45.8%</b> | <b>13,591,794</b> <b>46.5%</b> | <b>12,453,113</b> <b>41.6%</b> | <b>14,972,537</b> <b>44.3%</b> |
| <b>II 固定資産</b>    | <b>II Noncurrent Assets</b>                |                                |                                |                                |                                |                                |
| <b>1 有形固定資産</b>   | <b>1 Property, Plant and Equipment</b>     |                                |                                |                                |                                |                                |
| (1) 建物及び構築物       | (1) Buildings and Structures               | 6,185,978                      | 6,246,183                      | 5,937,291                      | 6,026,101                      | 5,844,263                      |
| (2) 機械装置及び運搬具     | (2) Machinery, Equipment and Vehicles      | 3,010,646                      | 2,415,320                      | 2,125,614                      | 1,692,095                      | 1,890,981                      |
| (3) 工具、器具及び備品     | (3) Tools, Furniture and Fixtures          | 103,190                        | 113,564                        | 118,148                        | 113,210                        | 117,802                        |
| (4) 土地            | (4) Land                                   | 5,168,744                      | 5,127,501                      | 5,130,651                      | 5,130,651                      | 5,130,651                      |
| (5) リース資産         | (5) Lease Assets                           | —                              | —                              | 380,558                        | 2,143,246                      | 2,449,349                      |
| (6) 建設仮勘定         | (6) Construction in Progress               | —                              | —                              | 155,295                        | 491,767                        | —                              |
| <b>有形固定資産合計</b>   | <b>Total Property, Plant and Equipment</b> | <b>14,468,561</b> <b>48.0%</b> | <b>13,902,569</b> <b>48.4%</b> | <b>13,847,558</b> <b>47.3%</b> | <b>15,597,072</b> <b>52.1%</b> | <b>15,433,047</b> <b>45.6%</b> |
| <b>2 無形固定資産</b>   | <b>2 Intangible Assets</b>                 |                                |                                |                                |                                |                                |
| (1) のれん           | (1) Goodwill                               | —                              | —                              | —                              | —                              | 1,514,193                      |
| (2) その他           | (2) Other                                  | 77,992                         | 61,182                         | 79,097                         | 99,308                         | 96,848                         |
| <b>無形固定資産合計</b>   | <b>Total Intangible Assets</b>             | <b>77,992</b> <b>0.3%</b>      | <b>61,182</b> <b>0.2%</b>      | <b>79,097</b> <b>0.3%</b>      | <b>99,308</b> <b>0.3%</b>      | <b>1,611,041</b> <b>4.8%</b>   |
| <b>3 投資その他の資産</b> | <b>3 Investments and Other Assets</b>      |                                |                                |                                |                                |                                |
| (1) 投資有価証券        | (1) Investment Securities                  | 759,868                        | 620,798                        | 831,115                        | 894,569                        | 838,299                        |
| (2) 繰延税金資産        | (2) Deferred Tax Assets                    | 264,784                        | 187,358                        | 95,657                         | 97,927                         | 133,268                        |
| (3) その他           | (3) Other                                  | 835,011                        | 809,443                        | 809,010                        | 794,749                        | 833,599                        |
| 貸倒引当金             | Allowance for Doubtful Accounts            | △ 12,915                       | △ 63                           | △ 300                          | △ 4,164                        | △ 4,164                        |
| <b>投資その他の資産合計</b> | <b>Total Investments and Other Assets</b>  | <b>1,846,749</b> <b>6.1%</b>   | <b>1,617,536</b> <b>5.6%</b>   | <b>1,735,484</b> <b>5.9%</b>   | <b>1,783,081</b> <b>6.0%</b>   | <b>1,801,002</b> <b>5.3%</b>   |
| <b>固定資産合計</b>     | <b>Total Noncurrent Assets</b>             | <b>16,393,303</b> <b>54.4%</b> | <b>15,581,289</b> <b>54.2%</b> | <b>15,662,140</b> <b>53.5%</b> | <b>17,479,462</b> <b>58.4%</b> | <b>18,845,091</b> <b>55.7%</b> |
| <b>資産合計</b>       | <b>Total Assets</b>                        | <b>30,150,071</b> <b>100%</b>  | <b>28,751,729</b> <b>100%</b>  | <b>29,253,934</b> <b>100%</b>  | <b>29,932,576</b> <b>100%</b>  | <b>33,817,629</b> <b>100%</b>  |

財務諸表（連結） FINANCIAL STATEMENTS (CONSOLIDATED)

貸借対照表 BALANCE SHEETS

(千円) (Thousand Yen)

| 決算期 FISCAL YEAR       |   | 2008/ 3                        | 2009/ 3                        | 2010/ 3                        | 2011/ 3                        | 2012/ 3                        |
|-----------------------|---|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|
| <b>負債の部</b>           | <b>Liabilities</b>                                    |                                |                                |                                |                                |                                |
| <b>I 流動負債</b>         | <b>I Current Liabilities</b>                          |                                |                                |                                |                                |                                |
| 1 支払手形及び買掛金           | 1 Notes and Accounts Payable-Trade                    | 8,983,237                      | 7,615,742                      | 7,141,967                      | 6,268,249                      | 7,799,733                      |
| 2 短期借入金               | 2 Short-Term Loans Payable                            | 150,000                        | —                              | —                              | —                              | —                              |
| 3 1年内返済予定の長期借入金       | 3 Current Portion of Long-Term Loans Payable          | 2,736,940                      | 2,646,800                      | 3,046,160                      | 3,203,800                      | 3,829,830                      |
| 4 1年内償還予定の社債          | 4 Current Portion of Bonds                            | 370,000                        | —                              | —                              | —                              | —                              |
| 5 リース債務               | 5 Lease Obligations                                   | —                              | —                              | 34,975                         | 214,295                        | 287,879                        |
| 6 未払法人税等              | 6 Income Taxes Payable                                | 450,627                        | 62,622                         | 216,511                        | 177,358                        | 429,700                        |
| 7 賞与引当金               | 7 Provision for Bonuses                               | 201,651                        | 167,037                        | 153,854                        | 140,148                        | 209,721                        |
| 8 その他                 | 8 Other   | 1,329,239                      | 1,256,855                      | 560,400                        | 627,400                        | 749,365                        |
| <b>流動負債合計</b>         | <b>Total Current Liabilities</b>                      | <b>14,221,696</b> <b>47.2%</b> | <b>11,749,056</b> <b>40.9%</b> | <b>11,153,868</b> <b>38.1%</b> | <b>10,631,252</b> <b>35.5%</b> | <b>13,306,231</b> <b>39.4%</b> |
| <b>II 固定負債</b>        | <b>II Noncurrent Liabilities</b>                      |                                |                                |                                |                                |                                |
| 1 長期借入金               | 1 Long-Term Loans Payable                             | 4,928,000                      | 6,439,800                      | 6,913,560                      | 6,152,080                      | 6,335,120                      |
| 2 リース債務               | 2 Lease Obligations                                   | —                              | —                              | 368,703                        | 2,079,882                      | 2,363,455                      |
| 3 退職給付引当金             | 3 Provision for Retirement Benefits                   | 507,831                        | 516,956                        | 530,391                        | 543,729                        | 697,768                        |
| 4 長期末払金               | 4 Long-Term Accounts Payable-Other                    | 78,645                         | —                              | —                              | —                              | —                              |
| 5 その他                 | 5 Other   | 183,959                        | 89,777                         | 28,000                         | 10,893                         | 10,945                         |
| <b>固定負債合計</b>         | <b>Total Noncurrent Liabilities</b>                   | <b>5,698,436</b> <b>18.9%</b>  | <b>7,046,534</b> <b>24.5%</b>  | <b>7,840,654</b> <b>26.8%</b>  | <b>8,786,584</b> <b>29.4%</b>  | <b>9,407,289</b> <b>27.8%</b>  |
| <b>負債合計</b>           | <b>Total Liabilities</b>                              | <b>19,920,132</b> <b>66.1%</b> | <b>18,795,591</b> <b>65.4%</b> | <b>18,994,523</b> <b>64.9%</b> | <b>19,417,837</b> <b>64.9%</b> | <b>22,713,520</b> <b>67.2%</b> |
| <b>純資産の部</b>          | <b>Net Assets</b>                                     |                                |                                |                                |                                |                                |
| <b>I 株主資本</b>         | <b>I Shareholders' Equity</b>                         |                                |                                |                                |                                |                                |
| 1 資本金                 | 1 Capital Stock                                       | 2,511,350                      | 2,511,350                      | 2,511,350                      | 2,511,350                      | 2,511,350                      |
| 2 資本剰余金               | 2 Capital Surplus                                     | 2,505,480                      | 2,505,480                      | 2,505,480                      | 2,505,480                      | 2,505,480                      |
| 3 利益剰余金               | 3 Retained Earnings                                   | 5,130,329                      | 4,858,234                      | 4,995,639                      | 5,251,152                      | 5,825,578                      |
| 4 自己株式                | 4 Treasury Stock                                      | —                              | —                              | —                              | △ 13                           | △ 13                           |
| <b>株主資本合計</b>         | <b>Total Shareholders' Equity</b>                     | <b>10,147,159</b>              | <b>9,875,064</b>               | <b>10,012,469</b>              | <b>10,267,968</b>              | <b>10,842,395</b>              |
| <b>II その他の包括利益累計額</b> | <b>II Accumulated Other Comprehensive Income</b>      |                                |                                |                                |                                |                                |
| その他有価証券評価差額金          | Valuation Difference on Available-for-Sale Securities | 82,779                         | 81,073                         | 246,940                        | 246,769                        | 261,713                        |
| <b>その他の包括利益累計額合計</b>  | <b>Total Accumulated Other Comprehensive Income</b>   | <b>82,779</b>                  | <b>81,073</b>                  | <b>246,940</b>                 | <b>246,769</b>                 | <b>261,713</b>                 |
| <b>純資産合計</b>          | <b>Total Net Assets</b>                               | <b>10,229,939</b> <b>33.9%</b> | <b>9,956,138</b> <b>34.6%</b>  | <b>10,259,410</b> <b>35.1%</b> | <b>10,514,738</b> <b>35.1%</b> | <b>11,104,109</b> <b>32.8%</b> |
| <b>負債純資産合計</b>        | <b>Total Liabilities and Net Assets</b>               | <b>30,150,071</b> <b>100%</b>  | <b>28,751,729</b> <b>100%</b>  | <b>29,253,934</b> <b>100%</b>  | <b>29,932,576</b> <b>100%</b>  | <b>33,817,629</b> <b>100%</b>  |

# 財務諸表（連結） FINANCIAL STATEMENTS (CONSOLIDATED)

## 損益計算書 STATEMENTS OF INCOME

(千円) (Thousand Yen)

| 決算期 FISCAL YEAR       |  | 2008/ 3    | 2009/ 3 | 2010/ 3    | 2011/ 3 | 2012/ 3    |       |            |       |            |       |
|-----------------------|--|------------|---------|------------|---------|------------|-------|------------|-------|------------|-------|
| I 売上高                 | I Net Sales  | 36,378,642 | 100%    | 34,707,573 | 100%    | 32,359,393 | 100%  | 30,109,241 | 100%  | 35,315,311 | 100%  |
| II 売上原価               | II Cost of Sales   | 31,184,322 | 85.7%   | 30,601,480 | 88.2%   | 29,155,354 | 90.1% | 26,820,820 | 89.1% | 30,994,620 | 87.8% |
| 売上総利益                 | Gross Profit   | 5,194,320  |         | 4,106,092  |         | 3,204,038  |       | 3,288,420  |       | 4,320,690  |       |
| III 販売費及び一般管理費        | III Selling, General and Administrative Expenses   |            |         |            |         |            |       |            |       |            |       |
| 1 運賃                  | 1 Freightage Expenses  | 894,209    |         | 751,414    |         | 577,861    |       | 571,085    |       | 645,727    |       |
| 2 給料及び手当              | 2 Salaries and Allowances  | 680,378    |         | 626,989    |         | 611,029    |       | 629,145    |       | 723,827    |       |
| 3 賞与引当金繰入額            | 3 Provision for Bonuses  | 74,882     |         | 60,105     |         | 59,778     |       | 57,086     |       | 75,826     |       |
| 4 退職給付費用              | 4 Retirement Benefit Expenses  | 14,595     |         | 10,514     |         | 11,733     |       | 8,611      |       | 10,097     |       |
| 5 減価償却費               | 5 Depreciation   | 86,770     |         | 67,941     |         | 45,886     |       | —          |       | —          |       |
| 6 のれん償却額              | 6 Amortization of Goodwill   | —          |         | —          |         | —          |       | —          |       | 79,694     |       |
| 7 その他                 | 7 Other  | 1,357,640  |         | 1,176,701  |         | 1,069,218  |       | 1,039,275  |       | 1,178,051  |       |
| 営業利益                  | Operating Income   | 2,085,843  | 5.7%    | 1,412,424  | 4.1%    | 828,530    | 2.6%  | 983,215    | 3.3%  | 1,607,465  | 4.6%  |
| IV 営業外収益              | IV Non-Operating Income  |            |         |            |         |            |       |            |       |            |       |
| 1 受取利息                | 1 Interest Income  | 3,866      |         | 2,254      |         | 689        |       | 364        |       | 262        |       |
| 2 受取配当金               | 2 Dividends Income   | 16,465     |         | 22,041     |         | 21,145     |       | 22,250     |       | 24,567     |       |
| 3 産業立地交付金             | 3 Subsidy for Industrial Estate  | 4,719      |         | 51,814     |         | 14,299     |       | 7,741      |       | 9,117      |       |
| 4 保険返戻金               | 4 Insurance Return   | 5,697      |         | —          |         | —          |       | 4,800      |       | —          |       |
| 5 その他                 | 5 Other  | 4,966      |         | 9,825      |         | 4,346      |       | 5,111      |       | 5,964      |       |
| V 営業外費用               | V Non-Operating Expenses   |            |         |            |         |            |       |            |       |            |       |
| 1 支払利息                | 1 Interest Expenses  | 238,800    |         | 196,398    |         | 198,194    |       | 230,930    |       | 277,724    |       |
| 2 その他                 | 2 Other  | 53,937     |         | 51,444     |         | 23,539     |       | 21,816     |       | 19,170     |       |
| 経常利益                  | Ordinary Income  | 1,828,820  | 5.0%    | 1,250,517  | 3.6%    | 647,277    | 2.0%  | 770,734    | 2.6%  | 1,350,482  | 3.8%  |
| VI 特別利益               | VI Extraordinary Income  |            |         |            |         |            |       |            |       |            |       |
| 1 固定資産売却益             | 1 Gain on Sales of Noncurrent Assets   | 457        |         | 146        |         | —          |       | —          |       | —          |       |
| 2 投資有価証券売却益           | 2 Gain on Sales of Investment Securities   | 18,175     |         | —          |         | 226        |       | 20,897     |       | —          |       |
| 3 投資有価証券償還益           | 3 Gain on Redemption of Investment Securities  | —          |         | —          |         | —          |       | 2,405      |       | —          |       |
| 4 段階取得に係る差益           | 4 Gain on Step Acquisitions  | —          |         | —          |         | —          |       | —          |       | 232,875    |       |
| 5 貸倒引当金戻入額            | 5 Reversal of Allowance for Doubtful Accounts  | 3,621      |         | 632        |         | 63         |       | 88         |       | —          |       |
| VII 特別損失              | VII Extraordinary Loss   |            |         |            |         |            |       |            |       |            |       |
| 1 固定資産売却損             | 1 Loss on Sales of Noncurrent Assets   | —          |         | 128,273    |         | 16         |       | 88         |       | —          |       |
| 2 固定資産除却損             | 2 Loss on Retirement of Noncurrent Assets  | 17,935     |         | 239,334    |         | 23,665     |       | 37,465     |       | 108,758    |       |
| 3 投資有価証券評価損           | 3 Loss on Valuation of Investment Securities   | 103,569    |         | 231,554    |         | 29,629     |       | 15,692     |       | 1,157      |       |
| 4 会員権評価損              | 4 Loss on Valuation of Membership  | —          |         | —          |         | —          |       | —          |       | 29,500     |       |
| 5 貸倒引当金繰入額            | 5 Provision of Allowance for Doubtful Accounts   | 12,780     |         | —          |         | —          |       | —          |       | —          |       |
| 6 貸賃借契約解約損            | 6 Loss on Cancellation of Leasehold Contracts  | —          |         | —          |         | 18,974     |       | —          |       | —          |       |
| 7 資産除去債務会計基準の適用に伴う影響額 | 7 Loss on Adjustment for Changes of Accounting Standard for Asset Retirement Obligations | —          |         | —          |         | —          |       | 4,968      |       | —          |       |
| 8 その他                 | 8 Other  | 577        |         | 7,707      |         | 5,300      |       | 118        |       | 331        |       |
| 税金等調整前当期純利益           | Income Before Income Taxes   | 1,716,210  | 4.7%    | 644,426    | 1.9%    | 569,981    | 1.8%  | 735,792    | 2.4%  | 1,443,610  | 4.1%  |
| 法人税、住民税及び事業税          | Income Taxes-Current   | 761,623    |         | 293,371    |         | 265,517    |       | 287,087    |       | 655,264    |       |
| 法人税等調整額               | Income Taxes-Deferred  | △ 74,413   |         | 123,590    |         | 537        |       | 26,672     |       | △ 35,860   |       |
| 少数株主損益調整前当期純利益        | Income Before Minority Interests   | —          |         | —          |         | —          |       | 422,032    | 1.4%  | 824,206    | 2.3%  |
| VIII 当期純利益            | VIII Net Income  | 1,029,001  | 2.8%    | 227,464    | 0.7%    | 303,925    | 0.9%  | 422,032    | 1.4%  | 824,206    | 2.3%  |

財務諸表（連結） FINANCIAL STATEMENTS (CONSOLIDATED)

キャッシュ・フロー計算書 STATEMENTS OF CASH FLOWS

(千円) (Thousand Yen)

| 決算期 FISCAL YEAR    |  | 2008/ 3   | 2009/ 3     | 2010/ 3   | 2011/ 3   | 2012/ 3     |
|--------------------|--|-----------|-------------|-----------|-----------|-------------|
| I 営業活動によるキャッシュ・フロー | Net Cash Provided by (Used in) Operating Activities        |           |             |           |           |             |
| 税金等調整前当期純利益        | Income Before Income Taxes                                 | 1,716,210 | 644,426     | 569,981   | 735,792   | 1,443,610   |
| 減価償却費              | Depreciation and Amortization                              | 1,144,678 | 1,126,457   | 1,105,432 | 1,188,713 | 1,090,627   |
| のれん償却額             | Amortization of Goodwill                                   | —         | —           | —         | —         | 79,694      |
| 貸倒引当金の増減額(△は減少)    | Increase (Decrease) in Allowance for Doubtful Accounts     | 9,898     | △ 632       | 2,885     | △ 88      | 314         |
| 賞与引当金の増減額(△は減少)    | Increase (Decrease) in Provision for Bonuses               | 16,534    | △ 34,613    | △ 13,183  | △ 13,705  | 37,411      |
| 退職給付引当金の増減額(△は減少)  | Increase (Decrease) in Provision for Retirement Benefits   | 19,442    | 9,125       | 13,434    | 13,338    | 16,784      |
| 受取利息及び受取配当金        | Interest and Dividends Income                              | △ 20,331  | △ 24,295    | △ 21,834  | △ 22,614  | △ 24,829    |
| 支払利息               | Interest Expenses  | 238,800   | 196,398     | 198,194   | 230,930   | 277,724     |
| 段階取得に係る差損益 (△は益)   | Loss (Gain) on Step Acquisitions                           | —         | —           | —         | —         | △ 232,875   |
| 固定資産売却損益(△は益)      | Loss (Gain) on Sales of Noncurrent Assets                  | △ 457     | 128,127     | 16        | 88        | —           |
| 固定資産除却損            | Loss on Retirement of Noncurrent Assets                    | 17,935    | 239,334     | 23,665    | 37,465    | 108,758     |
| 投資有価証券売却損益(△は益)    | Loss (Gain) on Sales of Investment Securities              | △ 18,175  | 600         | △ 226     | △ 20,897  | —           |
| 投資有価証券評価損益(△は益)    | Loss (Gain) on Valuation of Investment Securities          | 103,569   | 231,554     | 29,629    | 15,692    | 1,157       |
| 会員権評価損             | Loss on Valuation of Membership                            | —         | —           | —         | —         | 29,500      |
| 売上債権の増減額(△は増加)     | Decrease (Increase) in Notes and Accounts Receivable-Trade | 597,378   | 1,374,238   | 115,561   | 268,411   | △ 1,184,462 |
| たな卸資産の増減額(△は増加)    | Decrease (Increase) in Inventories                         | △ 159,932 | 182,186     | 40,025    | 118,538   | △ 236,370   |
| 仕入債務の増減額(△は減少)     | Increase (Decrease) in Notes and Accounts Payable-Trade    | 734,435   | △ 1,367,495 | △ 473,775 | △ 873,717 | 560,420     |
| 未収入金の増減額(△は増加)     | Decrease (Increase) in Accounts Receivable-Other           | △ 23,326  | 9,755       | 19,029    | 8,239     | 57,239      |
| 未払金の増減額(△は減少)      | Increase (Decrease) in Accounts Payable-Other              | △ 115,396 | △ 31,095    | △ 40,696  | △ 9,508   | 84,617      |
| 未払費用の増減額(△は減少)     | Increase (Decrease) in Accrued Expenses                    | 44,627    | △ 45,504    | 10,420    | △ 23,905  | △ 2,349     |
| 未払消費税等の増減額(△は減少)   | Increase (Decrease) in Accrued Consumption Taxes           | △ 119,314 | 59,697      | △ 48,350  | —         | 92,631      |
| 長期預り金の増減額(△は減少)    | Increase (Decrease) in Long-Term Deposits Received         | 37,556    | 986         | △ 37,985  | 16,831    | —           |
| 前払費用の増減額(△は増加)     | Decrease (Increase) in Prepaid Expenses                    | 11,929    | 55,771      | 9,730     | 18,344    | 3,699       |
| 役員賞与の支払額           | Directors' Bonuses Payments                                | △ 6,000   | —           | —         | —         | —           |
| その他                | Other  | △ 55,667  | 47,335      | △ 17,150  | 64,854    | 27,266      |
| 小計                 | Subtotal   | 4,174,399 | 2,802,357   | 1,484,805 | 1,752,803 | 2,230,569   |
| 利息及び配当金の受取額        | Interest and Dividends Income Received                     | 20,182    | 24,504      | 21,847    | 22,620    | 24,738      |
| 利息の支払額             | Interest Expenses Paid                                     | △ 243,609 | △ 201,624   | △ 200,605 | △ 232,032 | △ 276,786   |
| 法人税等の支払額           | Income Taxes Paid  | △ 887,820 | △ 682,127   | △ 113,167 | △ 325,920 | △ 509,367   |
| その他                | Other  | —         | △ 6,000     | —         | —         | △ 1,500     |
| I 営業活動によるキャッシュ・フロー | Net Cash Provided by (Used in) Operating Activities        | 3,063,151 | 1,937,109   | 1,192,880 | 1,217,471 | 1,467,654   |

# 財務諸表（連結） FINANCIAL STATEMENTS (CONSOLIDATED)

## キャッシュ・フロー計算書 STATEMENTS OF CASH FLOWS

(千円) (Thousand Yen)

| 決算期 FISCAL YEAR               |  | 2008/ 3            | 2009/ 3          | 2010/ 3            | 2011/ 3            | 2012/ 3          |
|-------------------------------|--|--------------------|------------------|--------------------|--------------------|------------------|
| <b>II 投資活動によるキャッシュ・フロー</b>    | <b>II Net Cash Provided by (Used in) Investing Activities</b>                            |                    |                  |                    |                    |                  |
| 定期預金の預入による支出                  | Payments into Time Deposits  | △ 168,500          | —                | —                  | —                  | —                |
| 定期預金の払戻による収入                  | Proceeds from Withdrawal of Time Deposits  | 802,000            | —                | —                  | —                  | —                |
| 有形固定資産の取得による支出                | Purchase of Property, Plant and Equipment  | △ 1,394,143        | △ 880,752        | △ 1,128,669        | △ 875,975          | △ 517,457        |
| 有形固定資産の売却による収入                | Proceeds from Sales of Property, Plant and Equipment                                     | 13,500             | 64,800           | 10                 | 0                  | —                |
| 無形固定資産の取得による支出                | Purchase of Intangible Assets  | △ 22,870           | △ 15,095         | △ 22,713           | △ 66,527           | △ 16,880         |
| 投資有価証券の取得による支出                | Purchase of Investment Securities  | △ 192,359          | △ 102,265        | △ 9,249            | △ 13,789           | △ 9,796          |
| 投資有価証券の売却による収入                | Proceeds from Sales of Investment Securities   | 18,184             | 1,800            | 891                | 25,742             | —                |
| 貸付けによる支出                      | Payments of Loans Receivable   | △ 20,000           | —                | —                  | —                  | —                |
| 貸付金の回収による収入                   | Collection of Loans Receivable   | 20,439             | 439              | 439                | 438                | —                |
| 保険積立金の積立による支出                 | Purchase of Insurance Funds  | △ 32               | △ 32             | △ 32               | △ 32               | —                |
| 連結の範囲の変更を伴う子会社株式の取得による支出      | Purchase of Investments in Subsidiaries<br>Resulting in Change in Scope of Consolidation | —                  | —                | —                  | —                  | △ 363,302        |
| その他                           | Other  | △ 1,893            | 5,351            | △ 15,377           | △ 96,753           | 2,156            |
| <b>投資活動によるキャッシュ・フロー</b>       | <b>Net Cash Provided by (Used in) Investing Activities</b>                               | <b>△ 945,676</b>   | <b>△ 925,756</b> | <b>△ 1,174,703</b> | <b>△ 1,026,897</b> | <b>△ 905,280</b> |
| <b>III 財務活動によるキャッシュ・フロー</b>   | <b>III Net Cash Provided by (Used in) Financing Activities</b>                           |                    |                  |                    |                    |                  |
| 短期借入金の純増減額(△は減少)              | Net Increase (Decrease) in Short-Term Loans Payable                                      | —                  | △ 150,000        | —                  | —                  | —                |
| 長期借入れによる収入                    | Proceeds From Long-Term Loans Payable  | 1,700,000          | 4,500,000        | 3,900,000          | 2,700,000          | 4,050,000        |
| 長期借入金の返済による支出                 | Repayment of Long-Term Loans Payable   | △ 2,808,134        | △ 3,078,340      | △ 3,026,880        | △ 3,303,840        | △ 3,662,130      |
| 配当金の支払額                       | Cash Dividends Paid  | △ 595,835          | △ 498,343        | △ 167,214          | △ 167,132          | △ 250,737        |
| リース債務の返済による支出                 | Repayments of Lease Obligations  | —                  | —                | △ 2,863            | △ 143,868          | △ 250,779        |
| 長期設備支払手形の支払いによる支出             | Payments for Long-Term Notes Payable for Capital Investment                              | △ 152,439          | △ 88,974         | △ 92,602           | △ 23,643           | —                |
| 長期設備未払金の支払いによる支出              | Payments for Accrued Amount Payable for Capital Investment                               | △ 288,431          | △ 184,849        | △ 77,433           | —                  | —                |
| 株式の発行による収入                    | Proceeds from Issuance of Common Stock   | 1,462,238          | —                | —                  | —                  | —                |
| 社債の償還による支出                    | Redemption of Bonds  | △ 460,000          | △ 370,000        | —                  | —                  | —                |
| その他                           | Other  | —                  | —                | —                  | △ 13               | —                |
| <b>財務活動によるキャッシュ・フロー</b>       | <b>Net Cash Provided by (Used in) Financing Activities</b>                               | <b>△ 1,142,603</b> | <b>129,491</b>   | <b>533,006</b>     | <b>△ 938,498</b>   | <b>△ 113,647</b> |
| <b>IV 現金及び現金同等物の増減額(△は減少)</b> | <b>IV Net Increase (Decrease) in Cash and Cash Equivalents</b>                           | <b>974,871</b>     | <b>1,140,845</b> | <b>551,183</b>     | <b>△ 747,924</b>   | <b>448,726</b>   |
| <b>V 現金及び現金同等物の期首残高</b>       | <b>V Cash and Cash Equivalents at Beginning of Period</b>                                | <b>4,580,941</b>   | <b>5,555,813</b> | <b>6,696,659</b>   | <b>7,247,842</b>   | <b>6,499,918</b> |
| <b>VI 現金及び現金同等物の期末残高</b>      | <b>VI Cash and Cash Equivalents at End of Period</b>                                     | <b>5,555,813</b>   | <b>6,696,659</b> | <b>7,247,842</b>   | <b>6,499,918</b>   | <b>6,948,645</b> |

# 会社概要 CORPORATE INFORMATION

2012年3月31日現在 / As of March 31, 2012

## ▼CORPORATE INFORMATION

TRADE NAME  
ESTABLISHED  
CAPITAL  
NUMBER OF FULL-TIME EMPLOYEES  
STOCK EXCHANGE LISTED  
NUMBER OF SHAREHOLDERS

Kyoritsu Printing Co.,Ltd.  
August 1st, 1980  
2,511,350,000 Yen  
589  
The First Section of the Tokyo Stock Exchange  
[7838]  
4,170

HEAD OFFICE

36-1, Shimizu-cho, Itabashi-ku, Tokyo  
03-5248-7800

OFFICE

Sapporo / Nagoya / Osaka / Takamatsu  
Honjo First Factory / Honjo Second Factory  
Honjo Third Factory  
Binding First Factory / Binding Second Factory  
Binding Third Factory

PRINTING FACTORY



BINDING FACTORY

## ▼OFFICERS

CEO Katsunori Noda  
COO Takashi Kuramochi  
MANAGING DIRECTOR Jun Kimura  
DIRECTOR Tetsuo Nakai  
STANDING AUDITOR Kenzo Kawaziri  
AUDITOR Yukiatsu Akizawa  
Hidekazu Kubokawa

EXECUTIVE OFFICER

Kiyomi Hirakawa  
Hironori Karino  
Shoya Sato

## ▼会社概要

商号 共立印刷株式会社  
設立 1980年8月1日  
資本金 25億1,135万円  
従業員数 589名  
上場取引所 東京証券取引所 市場第一部  
[7838]  
株主数 4,170名

本社 東京都板橋区清水町36番1号  
03-5248-7800  
営業所 札幌 / 名古屋 / 大阪 / 高松  
印刷工場 本庄第1工場 / 本庄第2工場  
本庄第3工場  
製本工場 製本第1工場 / 製本第2工場  
製本第3工場

## ▼役員

|         |    |    |
|---------|----|----|
| 代表取締役会長 | 野田 | 勝憲 |
| 代表取締役社長 | 倉持 | 孝  |
| 常務取締役   | 木村 | 純  |
| 取締役     | 中井 | 哲雄 |
| 常勤監査役   | 川尻 | 建三 |
| 監査役     | 秋沢 | 志篤 |
|         | 窪川 | 秀一 |
| 執行役員    | 平川 | 清三 |
|         | 狩野 | 博紀 |
|         | 佐藤 | 尚哉 |